



To: Board of Trustees
From: Orinthia Montague, President
RE: President's Report to the Board
Date: October 2017

Enrollment/Budget

Our decreased enrollment numbers continue to present challenges. Given the current state, I have discussed with Executive Council the need to hold tuition flat as I believe our tuition increases as well as the safety, security and disrepair of the residence halls are partial drivers in this matter. Current budget projections for the current fiscal year reflects a deficit. Even with an increase in tuition, we are projected to have deficits in 2018-19 and 2019-20.

Organizational Alignment

We have begun to move forward with the organizational alignment. The draft of the new structure was presented to the full campus at Fall Day on 10/10. The campus was given an opportunity to provide feedback on the proposed structure. It was well received with some questions as to whether or not jobs would be lost as a result. I informed the attendees that the rationale for the realignment was to address enrollment and retention issues. However, we still had a budget deficit to solve so there is a potential that positions across the campus may be eliminated. I also met with the current enrollment departments (admissions, financial aid, student success, registration & billing) to discuss the realignment, as those areas are directly impacted. LaSonya Griggs has been appointed to an interim role as Associate Dean of Enrollment (this is still within the PAA Classification) and will now report to me until a Vice President of Student Affairs can be hired (retirement savings of a former Dean position makes hiring a VP viable). The leaders of these designated areas will begin meeting as the primary enrollment team to discuss and identify what has been working, what needs to change, and where we can find efficiencies and build new strategies. Additionally, I am working with Martha Hubbard to find a facilitator of LEAN to look at department processes. Other campus individuals (faculty and students) will be invited to participate as needed in enrollment planning.

Miscellaneous

- 10/5 Reading "All the Colors of the Rainbow" to Childcare Center students
- 10/5 Cortland Extension Center Open Houses
- 10/6 Governor Cuomo's Grant Announcement for City of Cortland
- 10/6 Meeting with Cayuga Medical Center (CEO John Rudd, VP of Nursing – Deb Raupers, VP of HR – Brian Forrest)



- 10/9 Meeting with Byrne Dairy (Henriette Lundgren-Director of Corporate Learning and Shannon Fisher-Human Resources Representative who is also a former student)
- 10/10 Fall Day Meeting
- 10/11 Lunch Meeting with Manley Thaler (former Trustee and current donor)
- 10/11 College Pre-Audit Meeting with Craig Stevens, Partner, and Michelle Bundy, Principal, from The Bonadio Group
- 10/11 Cortland Regional Medical Center Welcome Event for new medical staff
- 10/12 Meeting and tour of Ames Linen (Johanna Ames)
- 10/12 Meeting with Walt Priest (Family Health Network-Cortland) as a potential Foundation Board Member
- 10/13 Pathways Reception
- 10/16 National Council on Black American Affairs – Lakin Institute Presentation Panel
- 10/18 Cortland Voice follow-up meeting with Peter Blanchard and Tim Bennet of the Cortland Voice (both of these gentlemen attend open house in Cortland)
- 10/19 United Way Kickoff Luncheon (campus)
- 10/19 Cortland Grant Award Priorities Planning Meeting
- 10/23 TRIAD Nursing Scholarship Luncheon
- 10/24 Middle States Chair Visit
- 10/24 TC3Foundation Property Management Meeting
- 10/25 Middle States Chair Visit